

Executive Director
Charlotte Shaw



Board Chair
Theodore "Ted" Smith

TO: All Prospective Bidders
FROM: Darryl Grayson, Procurement Manager
DATE: October 13, 2021
SUBJECT: Addendum 1- IFB #21-15 Transit Bus Shelters

The following change(s) have been made to the above-mentioned IFB. This document (hereinafter referred to as **Addendum 1**) becomes a binding component to the IFB and the resulting contract award. All bidders must include acknowledgment of the Addendum with submission.

Included Documents

1. Revised " Attachment A"
2. Current Bus Shelter Drawings
3. Shop Drawings of current Bus Shelters
4. Drawing of current Magic City Connector Shelter (**Preferred Style of New Shelters**)
5. Questions & Responses for IFB # 21-15 Transit Bus Shelters.

Acknowledgment to Addendum 1

Signature

Date

Print

Title



Birmingham Jefferson County Transit Authority

ATTACHMENT A

Bid Schedule

Transit Bus Shelters

NOTE: For invitations for Bids the terms "Offer" and "Offeror" shall mean "Bid" and "Bidder", respectively, and for Requests for Proposal the terms "Bid" and "Bidder" shall mean "Offer" and "Offeror", respectively, in this solicitation and any associated exhibits.

The Bidder Must Sign and Date This Schedule and Submit All Pages with the Offer.

The line-item price(s) for both the Base Contract and Option Years, if applicable, must include all costs that the offeror intends to recover. No price adjustments, with the exception of shipping, will be made, unless specifically provided for by an additional provision included in this contract.

Costs MUST include all items, materials and specifications required for installation as detailed in the scope of services on page 4. All shelter procurements will be based on the availability of funding.

5 x 9 Bus Shelter

Year 1	Year 2	Year 3	Option Yr 1	Option Yr 2
\$	\$	\$	\$	\$
Per Shelter				

5 x 18 Bus Shelter

Year 1	Year 2	Year 3	Option Yr 1	Option Yr 2
\$	\$	\$	\$	\$
Per Shelter				

Shipping cost will be excluded from unit prices and invoiced for the actual shipping cost of a complete order as a pass-through expense, without mark up.

Submitted by : Company Name _____ Date _____

Submitted by: Print Name _____

Submitted By: Signature _____

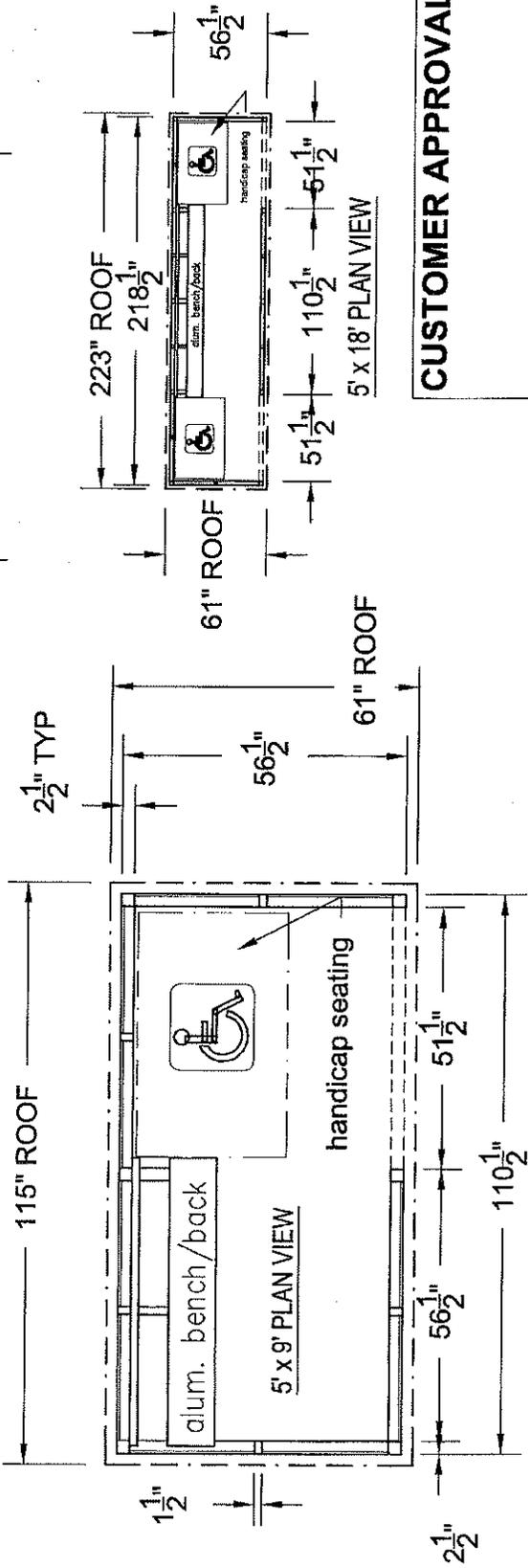
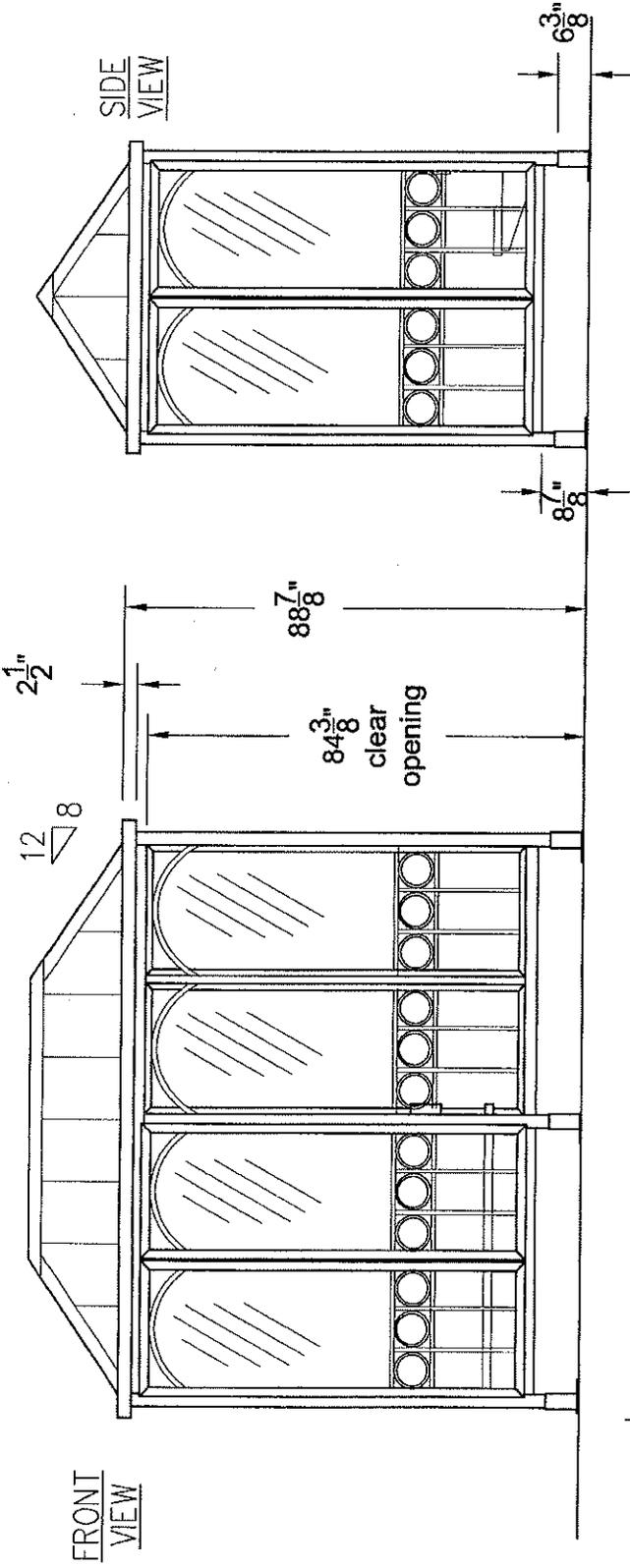


Current Large Shelter



Current Small Shelter

Current Bus Shelter Shop Drawing



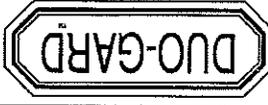
CUSTOMER APPROVAL

SIGNATURE _____ DATE _____

- GLAZING IS 1/4" CLEAR TEMPERED GLASS
- ROOF IS METAL STANDING SEAM HIP STYLE (RAL 5013 BLUE)
- ALUMINUM FINISH IS BRONZE ANODIZED
- ALUMINUM BENCH AND BACKREST

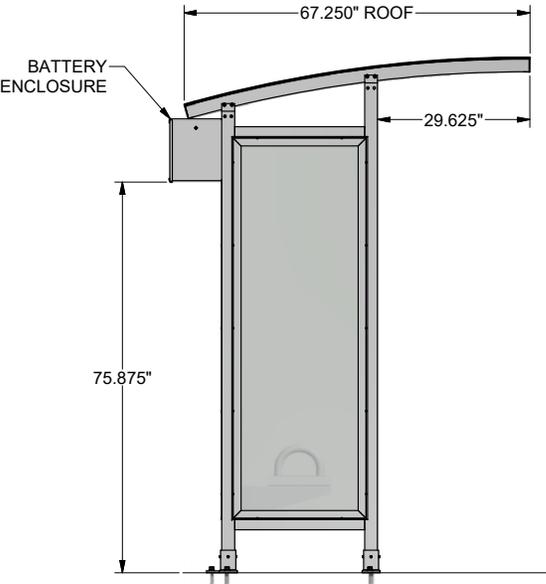
MODULAR BUILDING FLOOR PLAN / ELEVATION		DR BY: B.D.I.	SCALE: -NTS-
5' x 9' bus shelter type, job #		DATE: 1/28/04	REV: 8-25-98
Birmingham-Jefferson County Transit Authority		SHEET 1 OF 1	DWG# birmingham

Duo-Gard Industries, Inc.
 40442 Koppernick Rd., Canton, MI 48187
 (734) 207-9700 fax (734) 207-7995

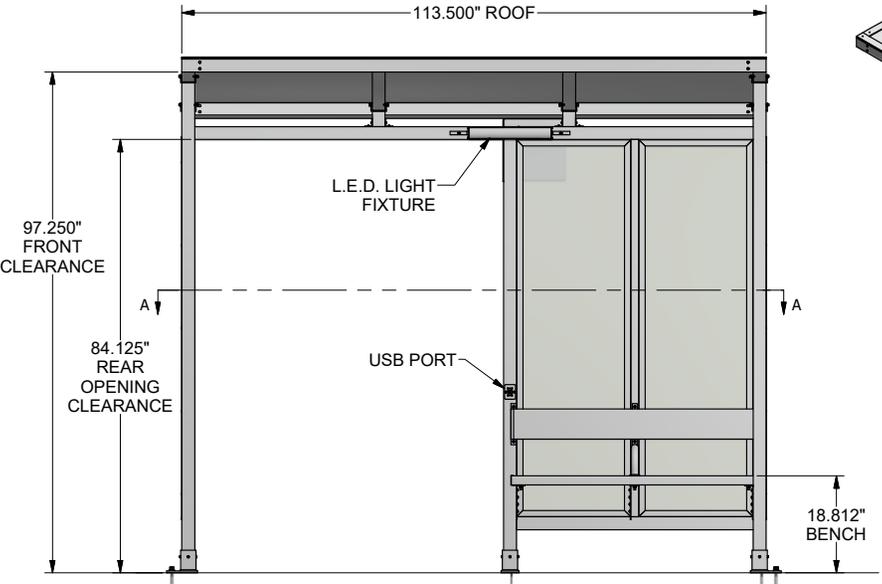


This drawing is proprietary and for the sole use of our customer and may not be copied or reproduced without prior written consent from Duo-Gard Industries, Incorporated.

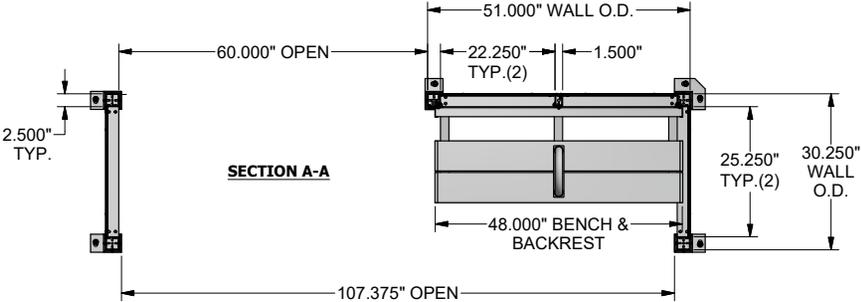
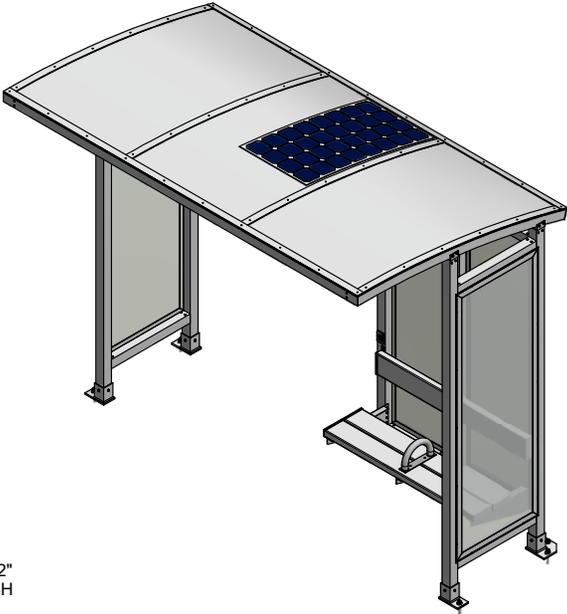
Current "Magic City Connector" Shelter and Preferred Similar Style of New Shelters



SIDE ELEVATION



FRONT ELEVATION



SECTION A-A



**IFB #21-15 Transit Bus Shelters
QUESTIONS & RESPONSES**

NO.	SOLICITATION REFERENCE	COMMENTS / QUESTIONS	RESPONSE	DATE RECEIVED	ANSWERED IN ADDENDUM
1	Invitation for Bid 21-15	Please identify the current/most recent previous provider of transit shelters for the agency.	Duo Guard, we haven't purchased bus shelters in over 15 years. We did purchase about 6 bus shelters from Brasco back in 2019. Pictures attached.	10/06/21	Addendum 1
2	Invitation for Bid 21-15	Please provide pictures of the current bus shelters.	Pictures Provided (See Attached) *NOTE: New shelters are a completely different design	10/06/21	Addendum 1
3	Invitation for Bid 21-15	Please provide shop drawings of the current bus shelters.	Drawings Provided (See Attached) *NOTE: New shelters are a completely different design	10/06/21	Addendum 1
4	Invitation for Bid 21-15	Please provide installation instructions for the current bus shelters.	There is a separate contractor to provide bus shelter information	10/06/21	Addendum 1
5	Invitation for Bid 21-15	Please provide the current plan holder/bidders list for this project	N/A	10/06/21	Addendum 1
6	Invitation for Bid 21-15	Please provide the sample contract that will result from this procurement.	N/A	10/06/21	Addendum 1
7	Invitation for Bid 21-15	The overall specifications appear to be based upon a specific product from a specific manufacturer, and the agency appears to similar or matching designs. Please identify this product and manufacturer and provide design details.	We purchased some shelters from Bracco back in 2019 for a specific bus route, determination was made that this will be the look of our future bus shelters. See attached Drawings	10/06/21	Addendum 1
8	Invitation for Bid 21-15	Please provide contract terms and pricing for the agency's most recent prior shelter procurement.	The most recent procurement was a one-time buy.	10/06/21	Addendum 1
9	Invitation for Bid 21-15	The agency previously conducted a procurement for shelters in early 2021 which is substantially.	Yes, the solicitation was pulled, and all bids were rejected. The Scope of work in the RFP was incorrect due to the size of the shelters	10/06/21	Addendum 1



IFB #21-15 Transit Bus Shelters QUESTIONS & RESPONSES

		similar to this procurement, and appears to have awarded a purchase contract in May, 2021 (According to Agency agenda reports). Why has the agency released a new procurement for these shelters?	and a few other specifications, therefore we had to re-solicit.		
10	Invitation for Bid 21-15	Please confirm the specification of “Advertising Display Case” means that all shelters provided must include a standard dimension (4 x 6) advertising box in the downstream end wall of the shelter.	Yes. We need to make sure that a system map can be displayed, along with other advertisement in this display case.	10/06/21	Addendum 1
11	Invitation for Bid 21-15	Please confirm if the standard advertising box is to be 1) a two-sided V-angle shape, or 2) a flat back-to-back advertising box, and what material shall be used for the lens in the viewable area of the door (glass, acrylic, etc.).	Something that is not breakable, glass would not be the preferred choice.	10/06/21	Addendum 1
12	Invitation for Bid 21-15	Please confirm if the standard advertising box includes a lighting component, and provide specifications for the type of lighting (LED, fluorescent, etc.) and power source desired (grid tied 120V AC electric, solar powered, etc.).	The bus shelter will be solar paneled so that the display case would receive enough lighting through solar power technology.	10/06/21	Addendum 1
13	Invitation for Bid 21-15	Does an 18’ shelter require more than one bench?	Yes, or one longer seat bench to accommodate the size of the bus shelter.	10/06/21	Addendum 1
14	Invitation for Bid 21-15	What color does the agency require for the various shelter components and amenities? Please provide any specific colors in RAL format.	Standard ionized color, standard gray color.	10/06/21	Addendum 1
15	Invitation for Bid 21-15	What is the minimum number of shelters the agency will authorize per order?	Per order depending on the available funding, we are looking to purchase 20-25 shelters per order.	10/06/21	Addendum 1
16	Invitation for Bid 21-15	If shipping cost is to be included in the unit price for each product in the specifications, will the agency provide minimum shipping quantities for each order?	Shipping cost will no longer be included in unit price (See revised “Attachment A”)	10/06/21	Addendum 1



**IFB #21-15 Transit Bus Shelters
QUESTIONS & RESPONSES**

17	Invitation for Bid 21-15	Freight cost is a significant expense for shelter manufacturers, and is often based upon full truckload costs for delivery. When freight is included in unit pricing, the per item freight costs vary greatly depending upon the amount of product shipped in any single order. Often the cost to ship one shelter is the same as the cost to ship ten shelters, and this is especially true for replacement parts. For example, it may cost \$600 to ship a single replacement column, but we can ship 20 columns bulk for \$1,400. That's \$600 per unit or \$70 per unit for the same part, which means we could be over-charging or under-charging our customers for simple freight cost simply because of the quantity ordered. In addition, shipping costs are highly volatile, and change based on factors outside our control or the agency's control. For this reason, our standard practice is to exclude shipping cost from unit prices, and invoice customers for the actual shipping cost of a complete order as a pass-through expense, without mark up. Please consider revising this procurement to allow for pass through shipping cost and remove freight shipping costs from the unit pricing.	"Attachment A" has been revised to reflect separate costs for shipping.	10/06/21	Addendum 1
18	Invitation for Bid 21-15	If removing freight cost from the unit pricing is not acceptable, in order to minimize cost to the agency, please specify specific minimum order quantities for each pricing item. This will allow all bidders to offer comparable pricing based on known quantities.	Freight cost will now be separate. See Attached revised "Attachment A".	10/06/21	Addendum 1



**IFB #21-15 Transit Bus Shelters
QUESTIONS & RESPONSES**

19	Invitation for Bid 21-15	In order to ensure safety and reliability of the solar lighting system, please consider including the requirement that each lighting system shall be full system certified by Underwriters Laboratory (UL) or other Nationally Recognized Testing Laboratory (NRTL) Program certification.	Even though BJCTA will recognize certifications from UL or NRTL, we will NOT make this a requirement.	10/06/21	Addendum 1
20	Invitation for Bid 21-15	Based on recent experience and current economic conditions, it is nearly impossible to predict future costs of manufacturing, especially over the next five years. Global and national economic factors beyond the agency or manufacturers control over just the last 3 years alone – such as economic embargoes, tariff wars, new trade agreements, global pandemic caused labor shortages, material supply shortages, and national supply logistics - have all caused wild fluctuations in the cost of labor, cost of materials, basic supply availability and extended lead times. As an alternative to fixed pricing (which will necessarily require bidders to offer conservative/higher pricing because we can't predict the economic future) please consider revising this procurement to require pricing fixed and firm for the first year only, with each following year adjusted from the first-year baseline based on the annual percentage change in the Producer Price Index - PPI Series WPS107: Metals and Metal Products: Fabricated Structural Metal Products.	Costs must be fixed per year and include all factors (except shipping). It is recommended that you include an annual increase percentage rate. BJCTA is aware that the cost can be higher due to the economic future.	10/06/21	Addendum 1
21	Invitation for Bid 21-15	Is there a specific DBE utilization goal for this project?	No specific utilization goals. But BJCTA strongly recommend DBE usage and completing the "DBE Utilization " form on page 17.	10/06/21	Addendum 1



**IFB #21-15 Transit Bus Shelters
QUESTIONS & RESPONSES**

22	Invitation for Bid 21-15	If the shelter manufacturer is a direct bidder, performing manufacturing of the products in-house without any sub-contractors, and is not a DBE certified business – what DBE forms need to be completed and how should they be completed?	Please sign and date all DBE forms. If a form is not applicable, please write in “NA” but still sign and date. Thanks	10/06/21	Addendum 1
----	-----------------------------	--	--	----------	------------